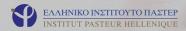
INTERNATIONAL COURSE FROM THE PASTEUR NETWORK









Innovation and Technology Transfer in Biological Sciences and Public Health



General Concepts of Technology Transfer

9:30-10:00	Registration	
10:00-10:30	Welcome Speech	Dr. Efstathios Gonos Director General, Hellenic Pasteur Institute GM IP
10:30-11:00	What is Technology Transfer and how it has evolved historically	
11:00-12:00	Policies related to Technology Transfer that each Research Institution should implement	GM IP
12:00-12:30	Coffee Break	
12:30-13:30	The main Processes & Tools of Technology Transfer	Isabelle Buckle
13:30-14:00	Professional Profiles of people involved in the Tech Transfer efforts	Isabelle Buckle
14:00-15:00	Lunch Break	
15:00-15:30	Key Performance Indicators of Technology Transfer	Isabelle Buckle
15:30-16:30	Open Innovation : a tool for Technology Transfer	Maria Makridaki, Nicolas Torno, Mitra Aminlou
20:00-22:30	Social Dinner	All participants



Intellectual Property Rights and their Protection

9:30-11:00 Types of Intellectual Property and

ways of protecting each type. The Invention Disclosure and establishing Patentability. Mitra Aminlou

Dimitris Roukounas

11:00-11:30 Coffee Break

11:30-13:00 Filling for a patent at the EPO:

timelines, costs, etc.

Prior art searches: Overview.

13:30-14:30 Lunch Break

15:30-16:00 Coffee Break

14:30-15:30 Greek Patent Law Giannis Katsogiannis, HIPA

_____ Iliana Kosti

15:30–16:30 Case Study: Establishing Patentability Nicolas Torno, Mitra Aminlou

Case Study: Patent Strategies in cell/gene therapy-Wrap up

Training Course / Innovation and Technology Transfer in Biological Sciences and Public Health

June 26th, 2023

Venue: **Hellenic Pasteur Institute** / Auditorium Vas. Sofias 127, 11521 Athens, Greece



Business opportunities: from scientific innovation to market

9:30-10:45 Presentation of Maturity and

Acceleration Programs. How to go from an invention to an asset.

Michel Perez

10:45-11:00 Coffee Break

11:00-13:00 Development and exploitation

through industrial partnership Market Searches / Technology Valuations Negotiating Agreements Other protection tools: MTAs, Confidentiality Agreements, etc Linda Nait, Alexandre Batch

Development and exploitation through entrepreneurship Financing Tools How to draft a Business Plan Pitching

13:00-14:30 Lunch Break

14:30-15:30 Business Models-The Business

Model Canvas

15:30-16:00 Coffee Break

Athina Oikonomidou

16:00–18:00 Case Study: Project Evaluation.

Wrap up discussion about the case studies.

DARRI/Internal



Cross National Collaborations 9h30 - 13h

9:30-10:30	Challenges at different stages of technology transfer	Konstantinos Sioumalas-Christodoulou
10:30-11:00	"Experience of IPT in the frame of an TT environment in mutation"	Oussama ben Fadhel
11:00-11:30	TTO IP Iran	Mitra Aminlou
11:30-12:00	GnΩsi : Technology Transfer Network. Exchange of TTO practices. PRAXI/FORTH-HPI	Antonis Sapountzis
12:00-12:30	What factors differentiate Tech Transfer in the Life Sciences	Athina Oikonomidou
12.30-13.00	Wranun	

